

**ELLIOTT W. WEINSTEIN**  
[www.weinsteinrealty.com](http://www.weinsteinrealty.com)  
**Curricula Vitae**

**MEMBERSHIP:**

*Appraisal Institute* - MAI designation (Certificate #6591), awarded 1983.

**EXPERIENCE:**

*Weinstein Appraisal Group/Weinstein Realty Advisors* (1989 to Present): Principal of regional appraisal company.  
*Weinstein Israel Real Estate Group* (1994-1997): Principal of international real estate brokerage company  
*Weinstein-Hirsh Appraisal Group* (1984 to 1988): Partner of regional appraisal company.  
*Orberg-Brenneman Appraisal Company* (1982-1983): Associate in appraisal company.  
*H. G. Rotz Associates, Inc.* (1977-1982): Sales and appraising for industrial/commercial realtors  
*Laventhol and Horwath* (1975-1976): International public accounting firm.

**LICENSEE:**

*State Certified Appraiser*, Commonwealth of Pennsylvania (1991) (GA-000063-L)  
*Reciprocity - State Certified Appraiser*, Maryland (1994) (#10445)  
*Reciprocity - State Certified Appraiser*, Delaware (2000) (#0000331)  
*Real Estate Broker*, Commonwealth of Pennsylvania (1979) (RM-042897-C).  
*Real Estate Broker of Record*, Commonwealth of Pennsylvania (1983) (RB-048080-C).

**EDUCATION:**

*Pennsylvania State University:*  
Master of Science in Business Administration (1974)  
Bachelor of Science in Business Administration (1973)

**REAL ESTATE ACTIVITIES:**

*Currently general partner, co-owner and/or developer of:*  
12,000 sq. ft. historical restoration of an office building in downtown York  
Vacant land in Zichron Yaacov, Israel  
*Formerly general partner, co-owner and/or developer:*  
Land in Kiryat Atta and Beersheva, Israel  
Apartment in Tel Aviv, Israel  
15,000-sq. ft. new, first class office building in Harrisburg;  
9,000 sq. ft. commercial rehabilitation in downtown York  
18,000 sq. ft. suburban shopping center in suburban York  
10 historical rehabilitated dwelling units in York  
2,500-sq. ft. office building in York, leased to a county agency.  
10,000 sq.ft. suburban office building in Lancaster County

**TEACHING ACTIVITIES**

- *Advanced Real Estate Appraising*, Pennsylvania State Continuing Education, 1988, 1990 and 1993.
- Various seminars regarding real estate tax assessment and understanding real estate appraising, presented to numerous banks and financial institutions, realtors' boards, VALUE RETAIL NEWS (re: outlet shopping centers), bar associations, Pennsylvania Chamber of Commerce, and professional organizations
- *Approval by PA State Board of Accountancy* to become a program sponsor continuing professional education (CPE) courses for accountants.

## **ELLIOTT W. WEINSTEIN, QUALIFICATIONS, *continued***

### **PUBLICATIONS AND ARTICLES:**

Provider of monthly articles on appraisal topics for TRI-STATE REAL ESTATE JOURNAL, June 1999-April 2000  
*The Need for Appraisal Company Standards*, THE APPRAISAL JOURNAL, July, 1997  
*The Art of Testimony: The Real Estate Appraiser, The Appraisal and the Expertise of the Expert Witness*, ABI JOURNAL (American Bankruptcy Institute), October, 1996  
*Synthesizing Marketing and Management of an Appraisal Company: A Creative Approach*, THE APPRAISAL JOURNAL, October, 1995  
*Appraising Outlet Shopping Centers*, VALUE RETAIL NEWS, October, 1994  
*Real Estate Investments in Israel, Israel Resource Directory*, THE PHILADELPHIA-ISRAEL CHAMBER OF COMMERCE, 1994  
*A New Bridge Across the Atlantic for the Appraisal Institute*, THE APPRAISAL JOURNAL, January, 1994  
*Personal Profile*, ISRAEL BUSINESS TODAY - ISRAEL'S ECONOMIC NEWSLETTER, June 11, 1993  
*Understanding Real Estate Taxes in Pennsylvania*, CENTRAL PENNSYLVANIA BUSINESS JOURNAL, Real Estate Guide, Fall, 1991  
*Appraisers Adjust to Demands of Government Regulations*, TRI-STATE REAL ESTATE JOURNAL, June 7, 1991

### **WRITING AWARDS**

2002 RMA (Risk Management Association) South Central Pennsylvania Chapter writing award winner  
1996 Robert H. Armstrong Honorable Mention Award by The Appraisal Institute, to honor the best original article; for the article published in the October, 1995, THE APPRAISAL JOURNAL

### **TESTIMONY:**

*U. S. Bankruptcy Court* (Harrisburg, Wilkes-Barre), New Jersey  
*U. S. District Court* (Harrisburg, Lancaster)  
*Board of Assessment Appeals (Pennsylvania)*: Over half of 69 counties in Pennsylvania  
*Board of Assessment Appeals (Other States)*: California, Illinois, Maryland  
*Board of View*: Berks, Centre, Lancaster and York Counties  
*Court of Common Pleas*: Berks, Bucks, Centre, Cumberland, Dauphin, Lancaster, Lebanon, Luzerne, Schuylkill And York Counties  
*City Council*: City of Harrisburg  
*Other*: Approved Expert Witness for Cmwlt. of PA, Bureau of Professional and Occupational Affairs (2002-03)

### **PROFESSIONAL AFFILIATIONS: (Current or Past):**

*The Appraisal Institute*  
*National Association of Property Taxation*  
*National Association of Industrial and Office Parks (NAIOP)*  
*International Council of Shopping Centers (ICSC)*  
*Institute of Property Taxation (IPT)*  
*National Association of Corporate Officers of Real Estate (NACORE)*  
*National Association of Industrial and Office Parks (NAIOP)*  
*Philadelphia-Israel Chamber of Commerce*  
*Lancaster, York, Harrisburg Board of Realtors*  
*Various local Chamber of Commerces*

### **GEOGRAPHICAL AREAS SERVED:**

*Provided appraisals/consulting services in the following states (individually, or by Weinstein Realty Advisors):*  
California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Kansas, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New Mexico, New York, Ohio, Pennsylvania, Virginia  
*Provided real estate investment advice in the following countries:* Canada, Israel

## ELLIOTT W. WEINSTEIN, QUALIFICATIONS, *continued*

### OTHER:

- *Commonwealth of Pennsylvania - Department of State*; Bureau of Professional and Occupational Affairs – Approved Expert Witness – 2002/2003
- *Keynote speaker* – Shared keynote speaking with Congressman Adam Schiff (CA) and Todd Platts (PA) for Israel solidarity rally, June 5, 2001.

### COMMUNITY AND PROFESSIONAL ACTIVITIES:

- Penn State University *Hillel* – Vice President (2005 - )
- Betty Dressner Award for Community Service to the York Community (2005)
- Penn State University *Hillel* – Board of Directors (2003 to 2005)
- United Jewish Communities Network of Independent Jewish Communities – State Chair (2003 to present)
- National Chair: *Partnership 2000* in Dimona and Yerucham, Israel (2001-2003) representing over 400 American communities
- Finalist: *Selected to be 6 of 120 applicants for position on Appraisal Standards Board (ASB) and/or Appraisal Qualifications Board (AQB) of The Appraisal Foundation (2001 and 2002)*
- Volunteer: *2000 York County Cultural Alliance*.
- Ambassadorship: *Appointed The Appraisal Institute's Ambassador to Israel (2000-02)*
- Volunteer: *1999 United Way Campaign (fund raising division responsible for \$1.0m campaign)*
- Member: *York 250<sup>th</sup> Anniversary Commission (1998-1999)*
- President-elect: *The National Council of Property Tax Consultants (1998)*
- National Chair: Economic division for *Partnership 2000* in Dimona and Yerucham, Israel (1998-present)
- Vice President: *The National Council of Property Tax Consultants (1997-1998)*
- Board of Governors: *The National Council of Property Tax Consultants (1996-1997)*
- Member - *York County Industrial Development Authority (YCIDA) (1995-1996)*
- Member - *Better York, Inc. (1995-present)*
- President - *The Jewish Day School (1993-1995)*
- Board of Directors - *Philadelphia-Israel Chamber of Commerce (1994 to 1997)*
- Supporter - Donating 1st floor of 4 story building to ARTS CENTER OF YORK to provide the hub of a downtown York Arts District (1993)
- Member - *Appraisal Institute, International Relations Committee (1992 to 1995)*
- United Way Ad Hoc Planning Committee (1991)
- President- *Ohev Sholom Congregation (1990-1992)*
- President-*York Council Jewish Charities (1988 to 1989)*
- Penn Laurel Girl Scout Ad Hoc Planning Committee (1988)
- Board Member-*York Jewish Community Center (1979 to 1990)*
- Vice-President-*York Jewish Community Center (1981-1984)*
- Membership Committee-*Philadelphia Chapter American Institute of Real Estate Appraisers (1985 to 1986, 1991)*
- Nominated-*Young Advisory Council of Society of Real Estate Appraisers (November, 1986)*
- Chairman- *Realtors Division, United Way (1985)*
- Panel Member- *United Way (1982 to 1984)*
- York City Zoning Hearing Board (1980-1982)
- President-*York Bicycle Club (1979)*
- President - AEII Fraternity, Penn State (1973)